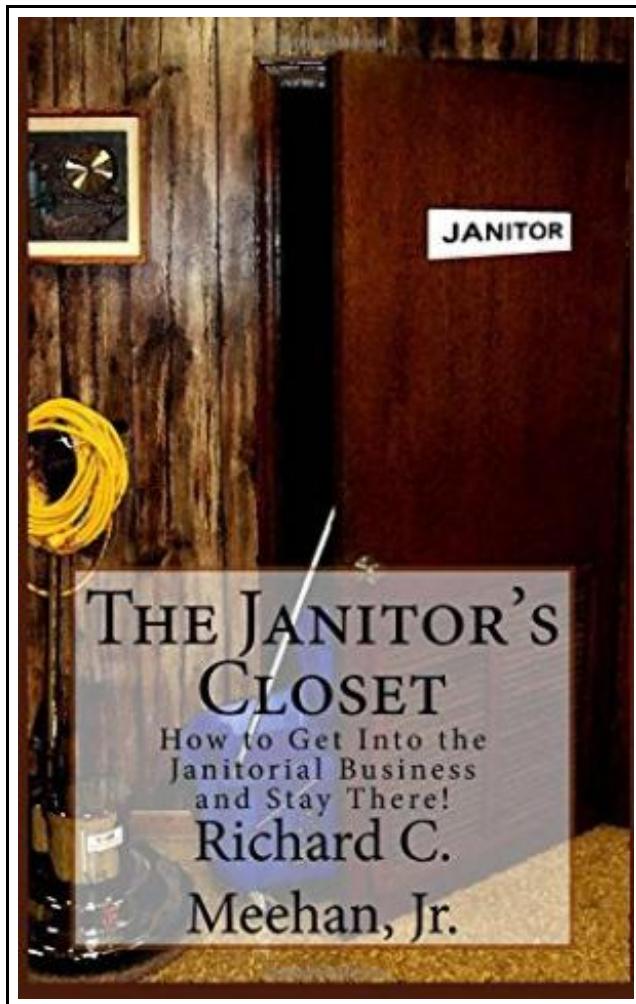


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Createspace Independent Publishing Platform, United States, 2016. Paperback. Book Condition: New. 203 x 127 mm. Language: English . Brand New Book ***** Print on Demand *****.Richard C. Meehan, Jr. graduated from Wofford College, Spartanburg, South Carolina, in 1982, M.A. Economics. He then began working in the family business, Marko, Inc., janitorial and cleaning supplies, as a salesman. Soon to be named Vice President of Sales for his leadership, savvy, and results, Richard has served in this capacity for more than thirty years. Having grown up in the sanitation industry, working all hats within the corporation including the service division, Briter Business, makes Richard uniquely qualified to discuss topics across the full spectrum of the cleaning and sanitation industry.Sales management, marketing, ecommerce, small business IT, logistics, creative problem solving, and business writing are among his skill set. Sales of janitorial and sanitation products, and training for professional cleaning staff are his specialty. Self-motivated, Richard works hard to insure Marko remains a known brand in the Upstate of South Carolina. Thanks to innovative ecommerce work on his part, the company is at the forefront of the online shopping market for cleaning products.With a tongue-in-cheek style, Richard likes to liven his presentations and business writing so that discussing rules and regulations, cleaning procedures, scientific data, product details, job costing, sales techniques, and other dry subjects are a bit more interesting. After all, the physically challenging line of janitorial maintenance is already tough enough without a little humor.



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